

Max Ferris

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PROFESSIONAL PROFILE

- Aspiring Real Estate Developer
- REFM Level 1, 2, and 3 Cert (July '24)
- Real Estate Development Cert, Cornell Univ (July '24)
- Real Estate Financial Modeling, problem solver
- Servant leader, goal oriented
- Team collaborator, adaptable
- Leader, mentor, trainer, & solution oriented
- MS Excel, Access, Word, PowerPoint, Outlook, Teams

EDUCATION

BS BA Finance

Anticipated May 2025

Liberty University, Lynchburg, VA

- GPA: 3.2
- Relevant coursework: Financial Accounting, Managerial Accounting, Corporate Finance, Intermediate Accounting, Investments, Financial Statement Analysis, Real Estate Finance, Property Management and Development, Organizational Behavior, Conflict resolution and Negotiations, Micro Economics, Macro Economics, Money and The Financial System

RELEVANT EXPERIENCE

Commercial Real Estate Assistant

June 2024 – Present

Coldwell Banker Commercial, Forest, VA

- Assisted in analysis and the development of investment proposals, market valuations, and marketing pieces for clients
- Produced deliverables such as cash flow analyses and assisted management in making informed investment decisions
- Researched market data, created unique financial models, aided in underwriting and providing data for financials

Project Assistant - Development

August 2023 – May 2024

Atlantic Coast Development, Remote

- Administered due diligence tasks, created pro-formas, curated investment proposals, and assisted in creative problem solving
- Assisted owner producing deliverables such as cash flow analysis, market studies, and land valuations for investments
- Aided and facilitated the assembly of investors for development projects, execution of land deals, and informed investments

Commercial Real Estate Intern

June 2023 – August 2023

Lee & Associates Raleigh-Durham, Cary, NC

- Assisted in the completion of due diligence tasks, created project proposals, drafted LOI's, created brokers opinion of value
- Research market data and created detailed reports summarizing technical market data for current and potential investments

Development Intern

May 2022 – August 2022

Mills Construction, Raleigh, NC

- Supported team members and leadership with site search, statistical analysis, data organization, and development underwriting
- Established a strong investment thesis for projects by doing Market Studies based on Walk Score and other market metrics
- Extrapolated and analyzed this data to identify the strongest and most profitable parcels in a given municipality to purchase
- Developed strategies and executables, per the competitive nature of acquiring Low Income Housing Tax Credits (LIHTC)

OTHER EXPERIENCE

President

May 2024 – Present

Vice President

August 2023 – May 2024

Director of Finance

January 2023 – August 2023

Real Estate Club, Liberty University, Lynchburg, VA

- Create strategic initiatives earning an increase in budget funding of 70.09% over the last fiscal year
- Managed our team of 6 Students to ensure the operations of the club went smoothly, while leading the Case Study Competitions
- Oversee operations management, professional development, and acquire industry leaders to speak at club meetings
- 2023 University of Maryland Colvin Case Study Challenge

Team Member

August 2024 – October 2024

Divisional Director

July 2023 – August 2024

Team Captain

August 2022 – July 2023

Auto Show, Liberty University, Lynchburg VA

- Organized a team communicators and event staff, seamlessly integrating technology and winning best overall display
- Raised money, secured vehicles from local dealers, while showcasing extensive product knowledge and marketing materials
- Developed vendor relations with dealer representatives from 6 different brands all headquartered in Asia

New Car Detailer

October 2022 – May 2023

CMA Hyundai of Lynchburg, Lynchburg, VA

Team Member

August 2020 – August 2021

Auto Bell Car Wash, Raleigh, NC